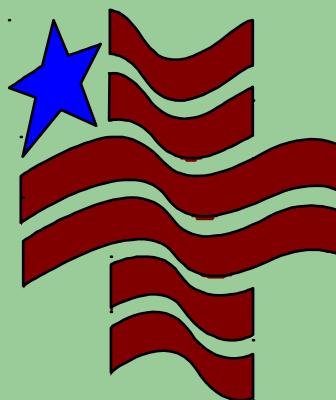


AMEDD Data Sync Update



ARMY MEDICINE
CARING BEYOND THE CALL OF DUTY

Joint Federal Data Sync
Working Group

19 Feb 2004

Current Projects

- DSCP (Wholesale)
 - 10,000 “silver” records
 - 20,000 more next
- Army (Retail)
 - Pilot Projects (complete)
 - Automated process under development for AMEDD-wide deployment (May 04 – May 05)



Synergistic

AMEDD DS Project Status

- Pilot site goal exceeded by \$600K
 - FY03 product price reduction goal = \$500K
 - FY03 product price reduction realized = \$1.1M
- Currently developing automated tools for analysis/reporting
- Finished product includes web enabled interactive dashboard with metrics
- First tests of new product due in April 2004

18 Feb

AMEDD Process

- Broken into four major steps
 - Gather site data
 - Process and enhance site data
 - Analyze site data
 - Report and Measure

Process & Enhance Site Data

- Enhance records with PV data and manufacturer names
 - Strip part numbers (remove special characters)
 - Map manufacturer names to common names
- Enhanced record data is not currently returned to sites for DMLSS updates
 - Future plans call for using catalog update process
 - Not currently feasible...UDR update would overwrite many of the changes

049855	HEWLETT PACKARD	HP#C7044A / AR
--------	-----------------	----------------

mfg_name	Count
ABBOTT	7
ABBOTT CRITICAL CARE SYSTEM	1
ABBOTT HOSP	13
ABBOTT LAB	3
ABBOTT LABORATORIES	60
ABBOTT LABORATORIES INC	10
ABBOTT LABORATORIES INC.	43
ABBOTT LABORATORIES INC. DIV	3
ABBOTT LABORATORIES, INC.	2
ABBOTT LABORATORY	1
ABBOTT LABS	2
ABBOTT LABS.	122

ABBOTT LABS

Value Analysis

- Value analysis
 - Match mfg name/part number and packaging combinations to “contracts” database
 - PV, DAPA, ECAT, etc.

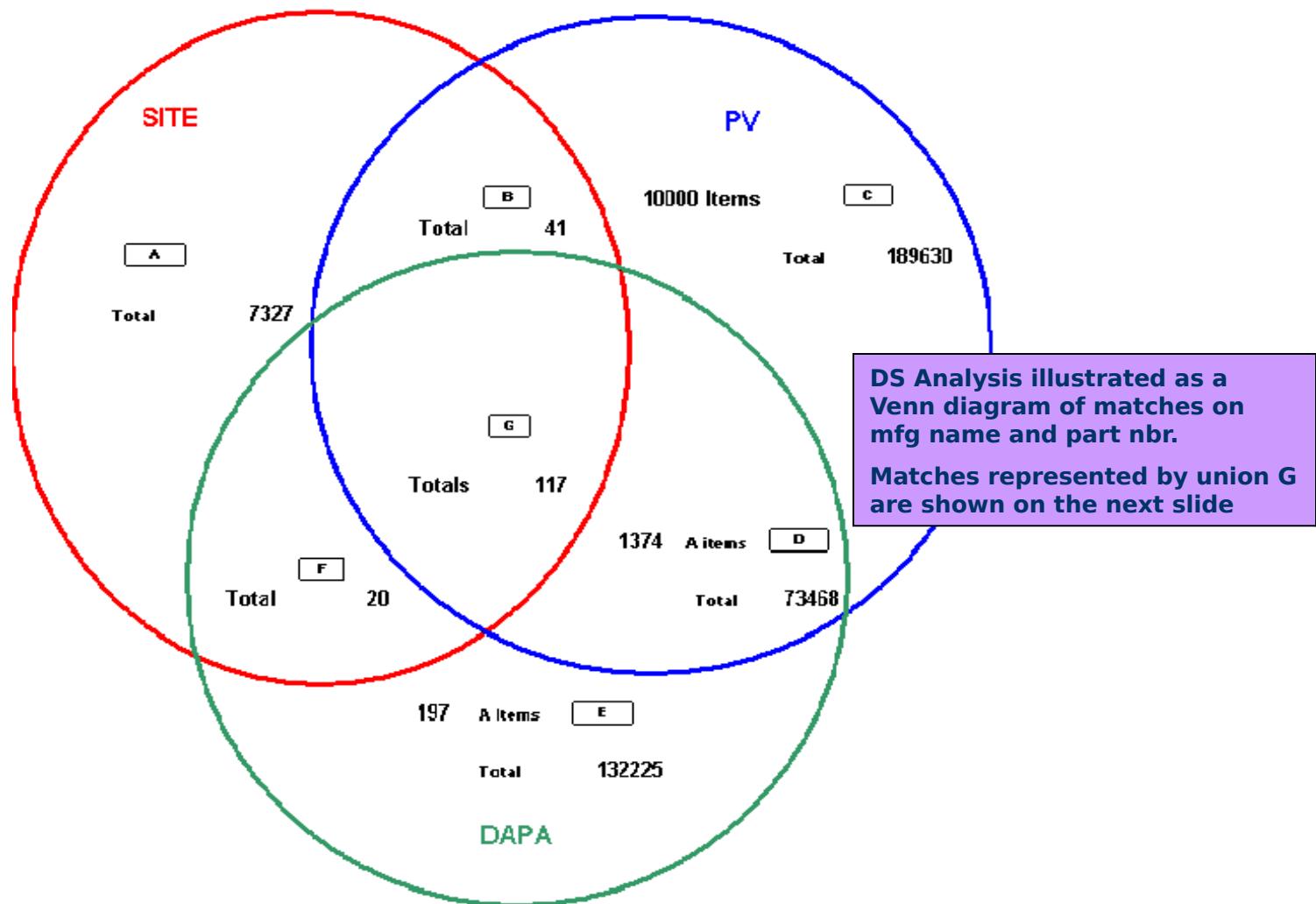
Slide 20

Report and Measure

- Value analysis
 - Actionable item lists currently in EXCEL
 - Will migrate to web-enabled interactive dashboard

Excel
exmpl

Non Prime Vendor Sync Venn Between SITE, PV and DAPA



A - SITE Only

B - SITE and PV

C - PV Only

D - PV and DAPA

E - DAPA Only

F - DAPA and SITE

G - DAPA, SITE and PV

SITE 10104_cat.txt 1/6/2004

10104_use.txt 1/6/2004

PV Allegiance_1103.mdb 11/10/2003

DAPA DAPAitemfile2_12_03.mdb 12/12/2003

MSPricefile2_12_03.mdb 12/12/2003

7505 **Unique SITE Records**

263252 **Unique PV Records**

205830 **Unique DAPA Records**

117 Unique Item Records

Hosp. Yearly Avg Demand	Hosp. Yearly Expenditure	Common Mfg Name	Stripped Mfg Part #	Hosp. Vendor Order #	Hosp. Stock #	Hosp. Description	Hosp. Purch. Price	Hosp. External SOS	Hosp. Primary SOS	PY Order #	PY Description	PY UOM	DAPA #	DAPA Holder Name	DAPA Holder Type	DAPA Type	DAPA Aggregated Item Velocity	Hospital Price - DAPA Price	Estimated Yearly Savings (Price Diff. x Qty)
3	1587.24	3M	6651EZ	6651EZ	6651EZ	DRAPE INCISE ANTIMICROBIAL 23X33IN	529.08	LMK	DBP	M6651EZ	DRAPE INCISE 10BAN23X33IN ANTIMICROBIAL 10X8X48INCS	EA	SP0200-94-H-	3M COMPANY	M	BASE	13.69 A	515.39	1546.17
12	2381.16	KIMBERLY-CLARK HEALTHCARE	62054	62054	653001205240	WRAPPER STERILIZATION 54X54	198.43	LCX	DBP	KM62054	WRAP STERLZTH 54INX54IN REG KIMGUARD ONE STEP	EA	DLA120-92-H-	KIMBERLY-CLARK CORPORATION	M	BASE	71.97 A	126.46	1517.52
8	1305.28	3M	1013	1013	6530012299114	DRAPE SURGICAL PLAS 6X842	163.16	LMK	DBP	M1013	DRAPE SURGICAL STERI-DRAPE KIM2P2 ARMWV-R&R&R	EA	SP0200-94-H-	3M COMPANY	M	BASE	3.84 B	159.32	1274.56
3	1587.24	3M	6651EZ	6651EZ	6651EZ	DRAPE INCISE ANTIMICROBIAL 23X33IN	529.08	LMK	DBP	M6651EZ	DRAPE INCISE 10BAN23X33IN ANTIMICROBIAL 10X8X48INCS	EA	SP0200-94-H-	3M COMPANY	M	BASE	126.91 A	392.17	1176.51
27	1587.60	ABBOTT LABS	45650101	4565-01-01	6515013390628	ADMINISTRATION SET WINGED SCALPEL 10FF 23G&8 75.12 TII	58.8	LZU	DBP	045650101	BUTTERFLY-23 GAX3/4	EA	SP0200-96-H-	HENRYSCHEIN, INC 501d	D	BASE	20.91 B	37.89	1023.03
8	1305.28	3M	1013	1013	6530012299114	DRAPE SURGICAL PLAS 6X842	163.16	LMK	DBP	M1013	DRAPE SURGICAL STERI-DRAPE KIM2P2 ARMWV-R&R&R	EA	SP0200-94-H-	3M COMPANY	M	BASE	38.38 B	124.78	998.24
4	1662.00	ACKRAD LABS	615005	61-5005	65150128991962	CATHETER SET UTERINE SMALL SFR 300ML GLOOSED 300-SVR	415.5	LCX	DBP	61-5005	CATHETER, KRATON HIS/5F DAPA ONLY	EA	SP0200-95-H-	P.R.N. MEDICAL SUPPLY, INC. 501e	D	BASE	259.66	155.84	623.36
24	1020.00	BRISTOL MYERS SQUIBB	187973	187973	6510013909639	DUODERM CGF BORDER 4X5 DRESSING 187973	42.5	LTC	DBP	1879-73	DRESSING DUODERM 4INX5IN TRIANGLF WITH IN AND OUT	EA	DLA120-92-H-	BRISTOL-MYERS SQUIBB TRICARE 678	M	TRICARE	20.39 C	22.11	530.64
150	10275.00	SAGE PRODUCTS	8576	8576	6532012326174	GOWN/HOSPITAL PERSONNEL LIGHT BLUE PLASTIC/WHITE	68.5	L92	NON	9576	GOWN/HOSPITAL PROTECTION LABRIF 1SF & DISPENSER R/R	EA	SP0200-94-H-	SAGE PRODUCTS INC. 501f	M	BASE	65.02 A	3.48	522.00
24	1020.00	BRISTOL MYERS SQUIBB	187973	187973	6510013909639	DUODERM CGF BORDER 4X5 DRESSING 187973	42.5	LTC	DBP	1879-73	DRESSING DUODERM 4INX5IN TRIANGLF WITH IN AND OUT	EA	DLA120-92-H-	BRISTOL-MYERS SQUIBB 5233	M	BASE	21.73 C	20.77	498.48
11	4334.00	CR BARD	0112720	0112720	6530LR112720	MESH SURGICAL PP 6X6IN PRE SHAPENON-BRS	394.03K	NON	DB0112720	00112720	SHAPENON-BRS	EA	SP0200-00-H-	DAVOL, INC. 5057	M	BASE	350.58 B	43.42	477.62
27	1587.60	ABBOTT LABS	45650101	4565-01-01	6515013390628	ADMINISTRATION SET WINGED SCALPEL 10FF 23G&8 75.12 TII	58.8	LZU	DBP	045650101	BUTTERFLY-23 GAX3/4	EA	DLA120-92-H-	ABBOTT LABORATORIES INC 5010	M	BASE	42.32 B	16.48	444.96
8	2440.00	ROCHE DIAGNOSTICS	3116247	3116247	3116247	KIT COAGUCHEK PT TEST 48 TEST	305	LRA	DBP	3116247	COAGUCHEK PT TEST KIT 48 TEST VAHINES IN PITTSBURGH	BX	SP0200-01-H-	CARDINAL HEALTH 0037	B	RESTRICTED BASE	249.67 B	55.33	442.64
8	2440.00	ROCHE DIAGNOSTICS	3116247	3116247	3116247	KIT COAGUCHEK PT TEST 48 TEST	305	LRA	DBP	SP3116247	COAGUCHEK PT TEST KIT 48 TEST VAHINES IN PITTSBURGH	BX	SP0200-01-H-	CARDINAL HEALTH 0037	B	RESTRICTED BASE	249.67 B	55.33	442.64
2	438.96	3M	6640EZ	6640EZ	6515LR1213000	IOBAN INCISE DRAPE, ANTIMICROBIAL	219.48	LMK	DBP	M6640EZ	DRAPE INCISE 10BAN12X13IN ANTIMICROBIAL 10X8X48INCS	EA	SP0200-94-H-	3M COMPANY 501g	M	BASE	5.11 A	214.37	428.74
2	438.96	3M	6640EZ	6640EZ	6515LR1213000	IOBAN INCISE DRAPE, ANTIMICROBIAL	219.48	LMK	DBP	M6640EZ	DRAPE INCISE 10BAN12X13IN ANTIMICROBIAL 10X8X48INCS	EA	SP0200-94-H-	3M COMPANY 501h	M	BASE	51.10 A	168.38	336.76
6	246.00	HUDSON RCI	2555	2555	6515013082317	ADAPTER OXYGEN NUT-NIPPLE INLET COLOR CODED GREEN	41	LCK	DBP	02555	NIPPLE/NUT DISP LIMITED DISTRIBUTION	EA	SP0200-99-H-	PMX MEDICAL 0018	D	BASE	0.69 B	40.31	241.86
2	187.20	BAXTER HEALTHCARE	1A8503	1A8503	1A8503	EVACUATED CONTAINER 500ML	93.6	LBR	DBP	1A8503	CONTAINER EVACUATED 500ML	EA	SP0200-94-H-	BAXTER HEALTHCARE CORPORATION 5047	M	BASE	8.26 C	85.34	170.68
2	881.92	CR BARD	0113480	0113480	0113480	MESH SURGICAL PTFE 4X6IN NON-BRS	440.96	03K	NON	DC0113480	MESH COMPOSIX 4X6IN STERILE	CS	SP0200-00-H-	DAVOL, INC. 5047	M	BASE	364.11	76.85	153.70
6	246.00	HUDSON RCI	2555	2555	6515013082317	ADAPTER OXYGEN NUT-NIPPLE INLET COLOR CODED GREEN	41	LCK	DBP	02555	NIPPLE/NUT DISP LIMITED DISTRIBUTION	EA	SP0200-97-H-	HUDSON RCI 5057	M	BASE	18.42 B	22.58	135.48
8	1305.28	3M	1013	1013	6530012299114	DRAPE SURGICAL PLAS 6X842	163.16	LMK	DBP	M1013	DRAPE SURGICAL STERI-DRAPE KIM2P2 ARMWV-R&R&R	EA	SP0200-94-H-	3M COMPANY 5081	M	BASE	148.89 B	14.27	114.16
2	195.22	TYCO HEALTHCARE	570564	6515008669	6515008669703	TUBE DRAINAGE SURGICAL C18	97.61	S9M	DLA	570564	CATH, THORACIC STRAIGHT 36FR	EA	DLA120-92-H-	THE KENDALL COMPANY LP 5221	B	BASE	46.52 A	51.09	102.18
2	195.22	TYCO HEALTHCARE	570564	6515008669	6515008669703	TUBE DRAINAGE SURGICAL C18	97.61	S9M	DLA	570564	CATH, THORACIC STRAIGHT 36FR 12.0MM ID 82.0L MA S/FEYE	EA	DLA120-92-H-	THE KENDALL COMPANY LP 5221	B	BASE	46.52 A	51.09	102.18
2	881.92	CR BARD	0113480	0113480	0113480	MESH SURGICAL PTFE 4X6IN NON-BRS	440.96	03K	NON	DC0113480	MESH COMPOSIX 4X6IN STERILE	CS	SP0200-02-H-	SB GLOBAL ENTERPRISES, INC 5073	D	BASE	390.11	50.85	101.70
3	324.00	BD	385111	385111	6515012865214	ADAPTER INJECTION-ASPIRATION SITE NDN CONN	108	LM2	DBP	385111	ADAPTER PRN GRNLADPT SHIN	EA	SP0200-94-H-	BECTON DICKINSON & COMPANY 5035	M	BASE	75.16 B	32.84	98.52
8	1305.28	3M	1013	1013	6530012299114	DRAPE SURGICAL PLAS 6X842	163.16	LMK	DBP	M1013	DRAPE SURGICAL STERI-DRAPE KIM2P2 ARMWV-R&R&R	EA	SP0200-94-H-	3M COMPANY 5068	M	BASE	153.51 B	9.65	77.20
2	195.22	TYCO HEALTHCARE	570564	6515008669	6515008669703	TUBE DRAINAGE SURGICAL C18	97.61	S9M	DLA	570564	STR THORACATH 36FR	EA	SP0200-97-H-	OLYMPIC SUPPLY INC. 5082	D	BASE	61.49 A	36.12	72.24
2	195.22	TYCO HEALTHCARE	570564	6515008669	6515008669703	TUBE DRAINAGE SURGICAL C18	97.61	S9M	DLA	570564	STR THORACATH 36FR	EA	0-97-H-	OLYMPIC SUPPLY INC. 5082	D	BASE	61.49 A	36.12	72.24
2	195.22	TYCO HEALTHCARE	570564	6515008669	6515008669703	TUBE DRAINAGE SURGICAL C18	97.61	S9M	DLA	570564	STR THORACATH 36FR	EA	0-95-H-	DISTRICT HEALTHCARE, INC. 5082	D	BASE	61.90 A	35.71	71.42
2	195.22	TYCO HEALTHCARE	570564	6515008669	6515008669703	TUBE DRAINAGE SURGICAL C18	97.61	S9M	DLA	570564	STR THORACATH 36FR	EA	0-95-H-	DISTRICT HEALTHCARE, INC. 5082	D	BASE	61.90 A	35.71	71.42
2	195.22	TYCO HEALTHCARE	570564	6515008669	6515008669703	TUBE DRAINAGE SURGICAL C18	97.61	S9M	DLA	570564	STR THORACATH 36FR	EA	0-95-H-	DISTRICT HEALTHCARE, INC. 5082	D	BASE	61.90 A	35.71	71.42
71	1264.51	LAERDAL MEDICAL	820001	82-00-11	6515011813163	MASK ORONASAL OXYGEN POCKET WITH HEADSTRAP AND	10	POB	NON	5211	MASK ORONASAL OXYGEN POCKET WITH HEADSTRAP AND	EA	0-97-H-	MIDWEST MEDICAL SUPPLY CO. II 5082	M	BASE	16.81 A	1.00	71.00
71	1264.51	LAERDAL MEDICAL	820001	82-00-11	6515011813163	MASK ORONASAL OXYGEN POCKET WITH HEADSTRAP AND	10	POB	NON	5211	MASK ORONASAL OXYGEN POCKET WITH HEADSTRAP AND	EA	0-97-H-	MIDWEST MEDICAL SUPPLY CO. II 5082	M	BASE	16.81 A	1.00	71.00
1	80.00	HUDSON RCI	1173	1173	6515012598263	AIRWAY SET ORAL/INTLWT TUBES SZ INFANT-1 GANINI T7.	41.4	POB	NON	H3-2-10	RECT WASH/BASIN/TOILESE	EA	SP0200-95-H-	MEDEGEN MEDICAL PRODUCTS, INC 5082	M	BASE	20.65 B	59.35	59.35
2	195.22	TYCO HEALTHCARE	570564	6515008669	6515008669703	TUBE DRAINAGE SURGICAL C18	97.61	S9M	DLA	570564	RECTANGULAR GR MEDIUM	EA	0-01-H-	GOVERNMENT SCIENTIFIC SOURCE 5082	D	BASE	71.39 A	26.22	52.44
2	195.22	TYCO HEALTHCARE	570564	6515008669	6515008669703	TUBE DRAINAGE SURGICAL C18	97.61	S9M	DLA	570564	RECTANGULAR GR MEDIUM	EA	0-01-H-	GOVERNMENT SCIENTIFIC SOURCE 5082	D	BASE	71.39 A	26.22	52.44
2	82.80	MEDEGEN MEDICAL PRODUCTS	H36210	H362-10	6530014619017	BASIN WASH QUART	41.4	POB	NON	H3-2-10	RECTANGULAR GR MEDIUM	EA	SP0200-95-H-	MEDEGEN MEDICAL PRODUCTS, INC 5082	M	BASE	15.40 A	26.00	52.00

This list represents the kind of information returned during the automated match. The Potential Savings column to the far right is calculated for later reporting purposes to help guide sites toward most important (highest payback) recommendations first.

PV Item Recommendation Details

Press button to view full details

NONPV Item Recommendation Details

NONPV Item Details

NonPV Value Add Saving



Hospital Data

Recommendation	Common Mfg Name	Mfg Part #	Hospital Stock #	Hospital Order #	SOS Code	SOS Type	
NonPV Jan 1	SEMPERMED USA	PM103	6515LR7144007	PM103	ECT	ECA	
Hospital Description	GLOVES, MEDIUM, POLYMED	Item Price	Item UOM	Item UOP Qty	Yearly Demand	Yearly Expenditure	
		\$15.72	BX	100	\$.157	1082	\$17,009.04

CDMIA DATA	CDMIA Last Order Date	CDMIA UOM	CDMIA QTY Delivered	CDMIA Price	CDMIA UOP Price	CDMIA DAPA Number

DAPA Data	Finding 1	Finding 2	Finding 3	Finding 4	Finding 5
Possible Savings	\$11,945.28				
Probability	B				
DAPA Number	SP0200-99-H-0125				
DAPA Holder	SEMPERMED USA, INC.				
DAPA Type	M				
DAPA UOS	BX				
DAPA Qty/UOS	100				
DAPA Price - Loaded	\$4.68				
DAPA UOP Price	\$.047				
DAPA Price Type	BASE UNCOMMITTED				
Contract Expiration	5/31/2008				
Implemented?					
Notes					

Site is apparently purchasing an item when it is available on DAPA at a lower price.

Recommendation: Explore sourcing via PV

Potential Savings: \$11,945.28 annually

Measure & Report

myDashboard



Custer AMC

AMEDD

GPMC

Region 6,7,8

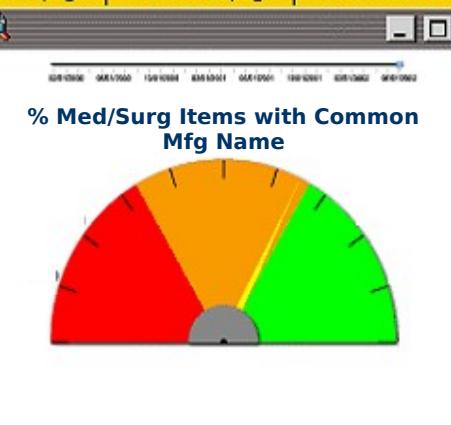
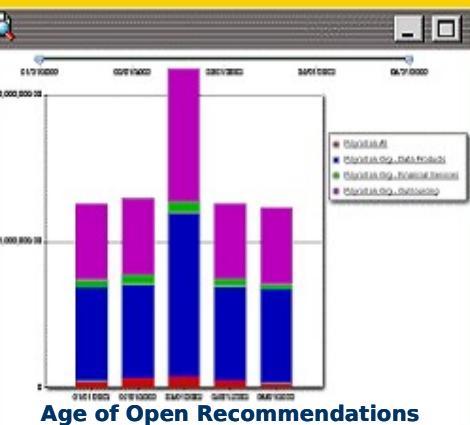
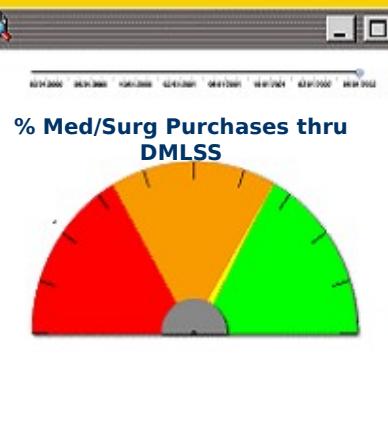
USAF

NAVY

My Analytics



Add a page | Delete this page | Customize this page



Savings Opportunities

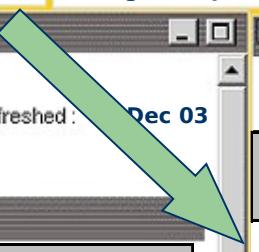
Categories: Top 10 Med/Surg

This list was last refreshed: Dec 03

16:25:12

Highlight Row and double click for details

ID	Hospital Stock Number	Possible Savings	description
PV J an 3	6515LR9011001	4394.40	ARTERIAL BLOOD GAS KIT,100S #4699P-1 POF
PV J an 4	6515012549613	2512.80	BAG RESERVOIR VENTILATION 500ML PLAS 361
PV J an 5	6515011535049	2289.03	3/16 ID NONCONDUCTIVE STERILE TUBING 10
PV J an 6	6515LR9292004	2121.00	IV SET NEEDLE-LESS ALARIS 42293
PV J an 7	6530010752723	1049.58	BASIN WASH PLASTIC DISPOSABLE 7 QT 100S SYRINGE INSULIN 1ML 28GA 1CC 100'S
PV J an 8	6515013641419	1028.13	3SS10M2813
PV J an 9	6515013385452	714.80	MASK ORONASAL VINYL PLAS W/60 CORRUGA
'V J an 10	6515LR9292002	655.20	TUBING IV PUMP 20S
'V J an 11	6840004121590	421.82	CAV-ICIDE HSP DISINFECTENT PN: MX1000 ALI
'V J an 12	6515012714894	377.72	SENSOR OXYGEN MONITORING NON-INVAS AR



Recommendations for Switch to e-Commerce

Show: Default View

ID	Hospital Stock Number	Possible Savings	description
NonPV J an 1	6515LR7144007	11945.28	GLOVES, MEDIUM, POLYMED
NonPV J an 2	6550LR8188002	2932.49	COAGUCHEK PLUS PT TEST STRIPS
NonPV J an 3	6510013909639	530.64	DUODERM CGF BORDER 4 X5 DRESSING 18
NonPV J an 4	6532013260174	522.00	GOWN HOSPITAL PERSONNEL LIGHT BLUE PL
NonPV J an 5	6515013390628	444.96	ADMINISTRATION SET WINGED SCALP VEIN PE
NonPV J an 6	6515011813163	71.00	MASK ORONASAL OXYGEN POCKET WITH HEA
NonPV J an 7	6515010922387	2.80	CATHETERIZATION KIT URETHRAL 16 COMP W,
NonPV J an 8	6515001490104	-25.48	CATHETERIZATION KIT URETHRAL W/BOT-OUT
NonPV J an 9	6515012721990	-183.54	CONNECTOR BINARY SURG 2 7/8 20MM CONN'

Report and Measure



Sample Report - Std Naming Accept Recommendation

AVS

Main Menu ▶ Review Results

AVS ▶ Review Results ▶ Existing Mfr to Std

Accept	Site Mfr Name	Recommended Standard Name	Record Count	Annual Expd (\$)	Brand	Division	Parent
<input type="checkbox"/>	3 I IMPLANT INNOVATIONS	IMPLANT INNOVATIONS	1	30		IMPLANT INNOVATIONS	IMPLANT INNOVATIONS
<input checked="" type="checkbox"/>	31 IMPLANT INNOVATION, INC.	IMPLANT INNOVATIONS	1	277		IMPLANT INNOVATIONS	IMPLANT INNOVATIONS
<input checked="" type="checkbox"/>	31 IMPLANT INNOVATIONS	IMPLANT INNOVATIONS	1	63		IMPLANT INNOVATIONS	IMPLANT INNOVATIONS
<input checked="" type="checkbox"/>	31 IMPLANT INNOVATIONS 800-443-8166	IMPLANT INNOVATIONS	1	980		IMPLANT INNOVATIONS	IMPLANT INNOVATIONS
<input checked="" type="checkbox"/>	3M HEALTHCARE	3M HEALTHCARE	1	20		3M HEALTHCARE	3M
<input checked="" type="checkbox"/>	3M - SCOTCH	3M	1	14		3M	3M
<input checked="" type="checkbox"/>	3M 800-327-5380	3M	1	574		3M	3M
<input checked="" type="checkbox"/>	3M CO	3M	1	6,731		3M	3M
<input checked="" type="checkbox"/>	3M DENTAL 800-237-1650	3M DENTAL	7	863		3M DENTAL	3M
<input checked="" type="checkbox"/>	3M DENTAL PRODUCTS	3M DENTAL	3	11,027		3M DENTAL	3M
<input checked="" type="checkbox"/>	3M ESPE	3M DENTAL	1	166		3M DENTAL	3M
<input type="checkbox"/>	3M ESPE DENTAL DIVISION 800-364-3577	3M DENTAL	1	78		3M DENTAL	3M
<input checked="" type="checkbox"/>	3M HEALTH CARE	3M HEALTHCARE	3	1,703		3M HEALTHCARE	3M
<input checked="" type="checkbox"/>	3M HEALTH CARE 800-521-2818	3M HEALTHCARE	1	0		3M HEALTHCARE	3M
<input checked="" type="checkbox"/>	3M OCC. HEALTH AND ENV. SAFETY DIV	3M OCC HEALTH AND ENV SAFETY	1	0		3M OCC HEALTH AND ENV SAFETY	3M
<input checked="" type="checkbox"/>	3M OCC. HEALTH AND ENV. SAFETY DIV.	3M OCC HEALTH AND ENV SAFETY	2	0		3M OCC HEALTH AND ENV SAFETY	3M
<input checked="" type="checkbox"/>	3M PHARM	3M PHARMACEUTICAL	4	18,314		3M PHARMACEUTICAL	3M
<input checked="" type="checkbox"/>	3M PHARMACEUTICAL	3M PHARMACEUTICAL	4	13,725		3M PHARMACEUTICAL	3M

] Done

Local intranet

2004

The Power of Data Sync



Case Study
CIDEX OPA

CIDEX OPA

- Commonly used item throughout DoD
- Pricing/UI problem discovered in April 2003
 - First observed at DDEAMC
 - Case price input to DAPA as gallon price (4x higher than FSS)
 - Site apparently paying ACPOP price (\$8-\$12 per gallon higher)
 - Later observed at BAMC and WHMC
- Reported to DSCP late April
 - Researched by DSCP staff with J&J Corporate
 - DAPA corrected effective 1 June 2003
- Recheck in January 2004
 - Many sites still paying higher than DAPA price as of Aug 2003

CIDEX Pricing Error Impact

- Annual savings at sites where price was corrected (based on CDMIA data):
 - Army = \$ 36,753.33
 - AF = \$ 8,799.21
 - Navy = \$ 10,560.27 TOTAL: \$ 56,112.81
- Additional potential annual savings at sites that were still paying the higher price after DAPA correction:
 - Army: \$ 37,122.16
 - AF = \$ 22,473.69
 - Navy = \$ 4,663.86 TOTAL: \$ 64,259.71
- **GRAND TOTAL: \$120,372.52***
*and we think this may be understated

Conclusion

- Data Sync process identifies packaging and pricing errors
- This single product pricing problem identified overcharges that would have cost the DoD at least an additional \$120K plus per year (and probably more)